



Greetings!

It has been several months since our last newsletter. We will be getting our newsletter going again on a regular basis so please be watching for it. A number of exciting things have happened since our last letter.

One of those items is the addition of a couple of people to the Grace Title team that we are happy to introduce. First is Maria Carvalho, who is Judy Foret's assistant. Maria joined the company in mid 2005 and is a dedicated processor and assistant to Judy. More recently, Anne Knapp has joined the company and is our Marketing Manager. In addition to her marketing efforts, she provides another level of customer service to our existing clients.

Another important development for Grace Title was the opening of our second office in Eustis, Florida on November 1, 2005. This new branch will allow us to better serve the Realtors and Mortgage Brokers in the Lake County area. The office is located at 2500 S. Bay Street, which is U.S.19.

Our Market View

We believe the Central Florida Real Estate market will remain strong. The 2005 housing market saw significant appreciation levels. However, the 2006 market is showing signs of stabilization – NOT a downward trend. Normal to a little above normal appreciation levels should be seen going forward. With 30-year mortgages at 6.5 percent and 15 year mortgages at 6.0 percent, rates are still very low. Mortgage rates have been trending upward which should keep the re-finance market relatively stable since there were so many people who opted for the Adjustable Rate Mortgages over the last two years. A number of these borrowers will be looking to lock in a more stable interest rate before they get higher. All-in-all, the Real Estate market in Central Florida is looking pretty good.

Thank You

The staff at Grace Title, Inc. would like to thank you for making 2005 a great year for us and helping us off to a good start with the close of the first quarter of 2006. We saw a 61% increase, year-over-year, in the number of closes we performed in the first quarter. Without you, our growth and expansion in Central Florida would not be possible! You are highly appreciated!

Your Input

We would appreciate your input if you can think of any way that we can better serve you and assist you in smoother Real Estate closings. Please call us or e-mail us. And feel free to review our recently updated website at www.TheGraceCompanies.com

Thanks A Million!!!

Greg Gary

President & CEO



Value ● Integrity ● Magnificent Service

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